hoe_math's LEVELS of Psychological Development Chart: THE BASICS

HM SIMPLIFIED	URGE [WHAT THIS LEVEL DOES]	GOAL [WHAT THIS LEVEL WANTS]	FOCUS [HOW THIS LEVEL FUNCTIONS]	MORALS [WHAT THIS LEVEL THINKS IS RIGHT]	SOCIAL PLACEMENT	CULTURAL VALUES	HOW MANY PEOPLE GET HERE EVERY DAY?
9 — 6th PERSON — ETHEREAL — 3rd TIER	**ACCEPT** SURRENDER ADMIT - DETACH RELEASE - LET GO	**COMPLETE** FLOW - ALLOW CONDUCT REALIZE	Everything is always **MAXIMIZING** its own existence. This brought us where we are now, and it will bring us to the future. Let go and see it for what it is, and it will go by itself.	**TRANSPARENT** "Look at your world. What do you see? That's what you have to work with. What do you want to do with it? That's what you have to work with, too."	**UNKNOWN.** Too few of these people exist. Probably all hiding in caves.	UNKNOWN	**UNDER 0.1%** Very rare people who always seem to make life make sense.
8 — 5th PERSON — ENTANGLED — RECOGNIZING — POST-RATIONAL (TRANSPARENT) — REALITY (EMERGING) — UNIVERSAL PRINCIPLES — POST-SYMBOLIC — 2nd TIER	**SYNERGIZE** SANCTIFY CONFIGURE SYMBIOSIS	**MAXIMIZE** OPTIMIZE AUGMENT UPLIFT - ENRICH	How do I **MAXIMIZE** the benefits of the **INTEGRATED** parts of the **SYSTEMS** I'm in? How do I use each part to **ENRICH** the others?	**INTER-AWARE** "If you know who people are and what they want, you can respond to them exactly how they need."	**Small, loose networks with specialized skills and interests.**	Excellence, constant **learning, and sharing ideas** across disciplines.	**UNDER 1%** Those who see how it's all connected, often offering sagely wisdom
7 — 5th PERSON — ENTANGLED — RECOGNIZING — WHOLE WORLD — PERSONAL PRINCIPLES — POST-SYMBOLIC	**ALIGN** STREAMLINE STRATEGIZE SYSTEMATIZE	**INTEGRATE** ORGANIZE COORDINATE HARMONIZE	**VALUES** do not always go together. Where can we **INCLUDE** them that **COORDINATES** their needs so they work together in **HARMONY?**	**SELF-AWARE** "I know who I am, where I fit, and what compromises I'm willing to make. I need to put my abilities to good use."	**Businesses and networks of high-performers and innovators.**	**Competence, problem-solving, being a good example.**	**5%** Organized, unique, specialized, effective, impressive people
6 — 4th PERSON — ECOLOGICAL — INTERPERSONAL — RATIONAL (REASON) — SYSTEMS (LOCAL ▸ WHOLE WORLD) — PERSONAL PRINCIPLES — POST-SYMBOLIC — 2nd TIER	**UNDERSTAND** COMPASSION EMPATHY - INSIGHT AWARENESS	**INCLUDE** AFFIRM - EMBRACE OPEN - GENUINE VALUE - VALIDATE	**SUCCESS** is meaningless if we can't be **GENUINE.** How do we **INCLUDE, EMBRACE,** and **AFFIRM** what we all **VALUE** so everyone feels **UNDERSTOOD?**	**INTERCONNECTED** "Everything we do has effects that reach across the world and through time. Don't make a bad world for others."	**Identity groups, cause-based or "alternative" organizations.**	**Universal care for others, other cultures, the environment, and society.**	**15%** Seekers of deep meaning and connection
5 — 3rd PERSON — ECONOMIC — PARTICIPATING — RATIONAL (REASON) — SYSTEMS (LOCAL ▸ WHOLE WORLD) — PERSONAL PRINCIPLES — POST-SYMBOLIC — 2nd TIER	**ACHIEVE** IMPROVE - EXCEL DEVELOP - ADVANCE ACCUMULATE - BUILD ACCOMPLISH	**SUCCESS** LIFESTYLE FULFILLMENT RECOGNITION STATUS - CLOUT	Different **WAYS OF LIFE** work for different people. I can't live my own **WAY** if all I do is **OBEY** and **SUBMIT.** How do I **BUILD** a **LIFESTYLE** that gives me **FULFILLMENT?**	**IT'S ALL UP TO YOU** "No one knows what's right for you. You have to make your own choices and be responsible for what happens."	**Modern, urban, economic and cultural centers. School, business, entrepreneur.**	**Success, status, appearances, social position, reputation, access, and reason.**	**28%** People who know who they are and what they want
4 — 2nd PERSON — ETHICAL — CONFORMING — SOCIAL — MORAL — VERBAL (COMMUNICATING THROUGH SYMBOLS) — 1st TIER	**CONFORM** OBEY - FOLLOW RULES - AGREE BEHAVE - SUBMIT	**BELONG** WAY OF LIFE APPROVAL UNITY - FIT IN	People **COMPETE** for **POWER.** What **RULES** can we **AGREE** to **FOLLOW** to prevent **POWER STRUGGLES** and create a **WAY OF LIFE** with **UNITY?**	**THE ONE TRUE WAY** "It says what to do in the book. If you listened, you'd get what you want, too."	**Urban to rural. Employees, family business, religions, traditions.**	**Obedience, conformity, showing dedication to "the way," policing others.**	**40%** Everyone who understands why we have rules
3 — 2nd PERSON — EGOTISTICAL — CONTROLLING — SELFISH — PRE-MORAL — NONVERBAL — 1st TIER	**CONTROL** COMPETE - ASSERT ENFORCE - STRUGGLE MANIPULATE - INFLUENCE	**POWER** WIN - GAIN - EARN CONQUER - TRIUMPH SUCCEED - ASCEND	Others are **CONNECTED** all around me to **SERVE** each other's **NEEDS.** How do I **CONTROL** those **CONNECTIONS** so that I **GAIN POWER** from them?	**ME FIRST** "No one tells ***me*** what to do. I do what I want!"	**Urban, rural, and undeveloped areas. Unstable and chaotic.**	**Winning, being on top, being the boss, collecting wealth, showing off power.**	**92%** Everyone who can act on their own behalf
2 — 1st PERSON PERSPECTIVE — ESSENTIAL — IMPULSIVE — PRE-RATIONAL (FEELINGS) — BODY — 1st TIER	**APPEASE** OBLIGE - FAVOR PLEASE - PLACATE SERVE - SHARE	**CONNECT** BOND - BEFRIEND ALLY - ATTACH RELATE - RELY	Others also have **DESIRES**. How can I **SATISFY** those **DESIRES** so that we will be **CONNECTED**, and then they will **SATISFY** mine?	**GIVE IN ORDER TO GET** "I did my part, now I get what I want."	**Small inner city and tribal groups. Low trust for outsiders.**	**Loyalty to the tribe, knowing your role, doing "what we've always done."**	**99.6%** Everyone who can interact with others
1 — 1st PERSON PERSPECTIVE — ESSENTIAL — IMPULSIVE — PRE-RATIONAL (FEELINGS) — BODY — 1st TIER	**DESIRE** NEED - WANT FEEL - CRAVE SEEK - YEARN	**SATISFY** GET - ACQUIRE FULFILL - RELIEVE GRATIFY	I **DESIRE** something good, or I want to get away from something bad. How can I **SATISFY** this **NEED**?	**SELFISH** "Give me what I want. Right now."	**Usually urban homeless or in a care facility. Cannot survive without help.**	**Communities fall apart quickly.** Connections based on shared need.	**99.999%** Pretty much everyone who is conscious